

# PERSONAL EVANGELISM

*A Study of How to Turn Hearts to God!*

## Lesson Sixteen

Memory Verse: *Romans 12:11*

Lesson Verse: *Mark 16:15*

*"And he said unto them, **Go ye into all the world,**  
and **preach the gospel to every creature.**" Mark 16:15*

### I. Introduction. What are *your* responsibilities in taking the Gospel to the world?

- A. In order for *you* to get saved, someone was responsible for taking the time to bring the saving message of the gospel to you. Make no mistake about it - no one just "becomes" a Christian. They must be urged to repent, and trust only in Christ as it is declared in the Bible (see *Acts 26:17,18*).
- B. That responsibility of "*preaching the Gospel*" was then passed *upon you*, so that others around you might be saved! That responsibility does not rest only with preachers, and pastors, but with every Christian!
- C. As Christians, we are commanded by the Lord to do *our* part in evangelising the whole world with the gospel (*Matt 28:19,20; Acts 1:8*).
- D. This lesson will focus on equipping you with the key Scripture verses that you can use to lead someone to Christ, as well as practical ways to make the Gospel clearly understood by the hearer.



### II. The Need for the Soul-Winner (*Romans 10*) - Someone who persuades people about Christ's saving power.

- A. The Soul-Winner is needed because of the Condition of the World (*Rom 10:1-3*)  
LOST
  1. Everybody is "religious" (Jew, Gentile, heathen, civilized) - working their way to God and heaven! But \_\_\_\_\_ are saved (*Mt 7:13,14*).
  2. Everybody is born \_\_\_\_\_ (*Eph 4:17-19*). They are blind and incapable of getting to heaven. It is not "in them" to know how to come to Christ! By nature they are "*the children of \_\_\_\_\_*" (*Eph 2:3*).
  3. Everybody is \_\_\_\_\_ - hell-bound (*Mt 23:33*) - In need of being saved!
- B. The Soul-Winner is needed because of the Power of the of Truth (*Rom 10:4-8*)
  1. God's Truth makes a person \_\_\_\_\_ from the condemnation of this world (*John 3:18, 36; 8:32*).
  2. God's Truth directs a sinner to the Saviour - It stops them from trying to get to Christ their own way - they must come God's prescribed way!
  3. God's Truth can be possessed by anyone, anywhere, right in the palm of the hands, and even on the tip of the tongue (*Rom 10:8*).
- C. The Soul-Winner is needed because of the Simplicity of Salvation (*Rom 10:9-13*).  
A person must:
  1. Believe what God says about their condition - that they are a **sinner**.
  2. Accept Christ's crucifixion as sufficient to pay-off all their sins.
  3. Submit to Christ's Lordship - allowing Him to be Master of their life.
  4. Confess (testify, and then live) the true testimony of this Bible.

5. Never be ashamed of God's plan - You can confidently live now that you have heaven for sure!

It is all wrapped up in a person simply "calling upon the Lord and asking Him to save them from their deserved punishment of hell!"

- D. The Soul-Winner is Needed Because of **The Lack of \_\_\_\_\_** (Rom 10:14,15; Luke 10:1,2). It has never been a popular job!
1. How will people call on Someone they don't \_\_\_\_\_ in?
  2. How will they believe on Someone that they never \_\_\_\_\_ about?
  3. How shall people hear without some sort of a \_\_\_\_\_?
  4. How shall they preach without other Christians sending them? Supporting them as they go freely - as missionaries and church planters?
- E. The Soul-Winner is needed because it **is the Only Way that Works** (Rom 10:16,17). Truly, not everyone who hears will believe the gospel. But there is no better way! Faith is all that God is looking for (Heb 11:6; Eph 2:8)! And faith ONLY comes by hearing the presentation of the word of God - not through miracles and visions, and gifts - but through proclaiming Christ's love for sinners!

### III. The Work of the Gospel

#### A. God's Part

1. As a Christian, you must realize that you yourself cannot "save" another person's soul, nor can you by your own power draw that person to the point of salvation - you can't force people to respond.
2. The Son had to first completely pay for their sins through His sacrifice on the cross (2 Cor 5:21), as the Lamb of God.
3. The Holy Spirit must \_\_\_\_\_ them of their sin (John 16:7-11). People must realize that they are guilty before God (compare 2Tim 4:2).
4. The Father must \_\_\_\_\_ them to the point of salvation (John 6:44)

- B. **Your Part.** While the supernatural act of salvation can only be done by God alone (John 1:12,13), it is the Christian that God has chosen to use as a tool to bring about salvation!

1. In Matthew 13:3-8, we are the \_\_\_\_\_ that sows the seed of the word of God in the hearts of hearers (Mt 13:18-23).
2. 2 Corinthians 5:17-20 states that we are \_\_\_\_\_ that must reconcile man to his creator through salvation
3. We are to open people's \_\_\_\_\_ (Acts 26:17,18) - takes a lot of effort!
4. Patiently *chip away* at people's misunderstandings (2 Tim 2:24-26)

**Here are some thoughts:** make sure that you pray before you go and present the Gospel. Let God cleanse you from personal sins, and then empower you to do this most miraculous work! Also, try and always have a partner with you who can pray while you witness, or who can witness while you pray.

5. Have the right tools with you:
  - a. Use well-written Gospel leaflets! Make sure that everyone gets a Gospel leaflet so that they can read it later if they don't get saved right then.
  - b. Have a New Testament with you. Mark the important verses (i.e., Romans 3:10, 23; 6:23; 5:8, 10:13, 17; John 1:11,12; etc.).
  - c. Use your own testimony of how *you* got saved.

- d. Keep your breath clean - use breath-mints!
6. Bring current events into the conversation in order to get them to realize that life is short and that they need a Saving God, not just a *religious system*!
7. Have set times to go - Participate in church-wide soul-winning. If you don't make time for this, it will never get done, and you are in disobedience to our Lord's greatest command to the Christian!

#### IV. The Presentation of the Gospel

##### A. Work Through The Following Stages of Soul-Winning

1. Conversation/Current Events - Look for ways to get the Scriptures into the conversation (like Jesus did with the woman at the well in [John 4](#)).
2. Convincement - Convince them that the Scriptures are *truth* ([Rom 3:4](#))
3. Conviction (Guilty) - Work the Scriptures into their situation so they can be convicted of sin. Get them to \_\_\_\_\_ the Scriptures ([Jn 5:39](#)) to see that their own good works and religion have failed them ([Tit 3:5](#)).
4. Conversion - Press them for a decision, and wait for Conversion ([John 3:3,7](#)) - This is a work only the Holy Spirit can do ([John 16:7-11](#)).
5. Confession- Encourage public Confession ([Rom 10:10,11](#); [Jn 12:42,43](#)).
6. Commitment - Get them to realize that Christ is committed to them, and therefore, they should now be totally committed and loyal to HIM, at the cost of everything else ([John 6:66-68](#); [Mt 10:37,38](#))!

##### B. What the Hearer Must Realize

1. A person must realize that he is a \_\_\_\_\_ ([Rom 3:10,23](#)).
2. A person must understand that \_\_\_\_\_ died for him while he was still a \_\_\_\_\_, and NOT after he got his life cleaned up ([Rom 5:8](#)).
3. A person must come to God with genuine, godly *repentance* ([Rom 2:4](#); [Acts 20:21](#); [2Cor 7:10](#)). Emphasize the meaning of *repentance*: To change your life's direction because you realize you are UNgodly (currently going against God's laws), and are headed for judgment.
4. A person must believe he can only be *justified* (i.e., made righteous in God's sight) by trusting the blood of Jesus Christ to have paid for all his sins ([Rom 5:9](#); [Eph 1:7](#)).
5. A person must above all understand that it is *his faith* in the shed blood of Jesus Christ that saves him, and not any additional good works ([Rom 3:25,28](#)).
6. A person must call upon the Lord Jesus and ask Him specifically to save them ([Rom 10:9,10,13](#)). God cannot do it without their request!

##### C. A Sample Presentation - Get the conversation going

"If you died today, wouldn't you like to know that you would be in heaven?" "If so, let me show you out of the Bible..."

#### THE ROMAN'S ROAD TO HEAVEN

**Who is good?** [Rom 3:10-12](#) says "There is \_\_\_\_\_ righteous, no not one."

**Who has sinned?** [Romans 3:23](#) says, "For \_\_\_\_\_ have sinned, and come short of the glory of God."

**The eternal cost of your sin.** [Romans 6:23a](#) states, "For the wages of sin is \_\_\_\_\_."

**Nothing you DO can save you.** [Romans 3:20a](#) says, "Therefore by the \_\_\_\_\_ of the law there shall no flesh be justified in his sight."

**God's love has made a way!** Romans 5:8,9 declares, "But God commendeth his \_\_\_\_\_ toward us, in that, while we were yet sinners, Christ died for us. Much more then, being now justified by his blood, we shall be saved from wrath through him."

**You must place all your faith upon Jesus Christ.** Romans 10:9 explains, "That if thou shalt confess with thy mouth the Lord Jesus, and shalt believe in thine heart that God hath raised him from the dead, thou shalt be saved." And verse 13, "For whosoever shall call upon the name of the Lord, shall be saved."

## V. Hindrances to the Presentation of the Gospel

- A. **Your Life not Being a Good Example** - When your walk does *not* match your talk. You may be the only Bible that your co-workers, and family will ever read (2 Cor 3:2). Therefore, don't give anybody an excuse from being saved because your "walk" is no different than theirs (2 Cor 6:17)! Live what you preach (Rom 2:21-23)!
- B. **Watch Your Surroundings**
1. Get away from disturbances (turn off the TV, radio).
  2. Have your partner occupy the attention of any children, or the spouse if they are present in the room.
  3. Get somewhere where you can comfortably open the Bible so it can be seen by both you and the other person.

*Date Lesson Completed* \_\_\_\_\_ *Discipler* \_\_\_\_\_

## Answers From Scripture to Show People How to be Saved

### Scriptures to answer the questions of Roman Catholicism.

1. Final authority being only the Bible (Matt 4:4; Rom 3:4; John 17:17; John 8:32,36)
2. Mary was a sinner - not sinless (Luke 2:21-24; Rom 3:10,23)
3. Mary needed a Saviour (Luke 1:47)
4. Jesus had brothers and sisters (Matt 12:46-50; 13:55,56; Mark 6:3; Gal 1:19)
5. There is no need to pray through Mary, or any saint (1 Tim 2:5)!
6. Religion ends up substituting the tradition of men in the place of the commandments of God (Mark 7:7,10)
7. Salvation is not by works at all (Eph 2:8,9; Tit 2:5; Isa 64:5), no matter how good they are.
8. Watch out for anyone who forbids people to *marry* or to eat *meats* (1Tim 4:1-3)
9. All pastors are to be married as a general rule (1Tim 3:2). Peter was married (Mt 8:14)
10. Baptism is NOT important to our salvation (1Cor 1:17) - it is only for after salvation.
11. Jesus hates the Rosary (Matt 6:7), and any other repetitious prayer!
12. There is no purgatory (2 Cor 5:8; Heb 1:3; 9:27; Rom 8:1) - either heaven or hell!
13. A person is justified only by faith alone in Christ Jesus (Rom 1:17; Gal 2:16)
14. Jesus finished paying for ALL of my sins on the cross (John 19:30)

### Scriptures relating to Protestantism (Many issues are the same as with Catholicism)

1. Self righteousness is the worst sin (1 John 1:8,10; Rom 10:3)
2. Thinking that "*My church is better than others*" is not what matters with God (John 3:3)
3. "*I keep the 10 commandments*" is impossible (James 2:10; Tit 3:5). Everyone must repent and be born again.
4. Thinking "*I am part of the elect*" is only true if you are a Jew (Isa 55:6,7; 1 John 2:2)

### Scriptures To Deal with a Jehovah's Witness. These people are really confused.

1. Jesus is God come in the flesh (1Ti 3:16; Mt 1:23; Isa 7:14; Ro 9:5; 1Jn 5:20; Heb 1:8)
2. Jesus is the Jehovah of the Old Testament (Isa 40:3 & Matt 3:3; Dt 10:17 & Rev 19:16; Ps 68:18 & Eph 4:8-10; Ex 3:14 & John 8:56-58)
3. Jesus is equal with God (Philp 2:6-9; Isa 43:10,11; 44:6,8)
4. Jesus is eternal (Micah 5:2)
5. The trinity concept is Scriptural (2 Cor 13:14; Gal 4:4-6; Gen 1:26)
6. There is a heaven full of mansions (John 14:1-3) awaiting Christians
7. The 144,000 witnesses of Revelation 12 are real Jewish male virgins (Rev 14:1-5)
8. If a prophet ever makes a false prediction, that person is to be stoned with stones, and disregarded (Dt 18:20-22)
9. When Jesus does come back, every eye shall see Him (Rev 1:7)
10. The Holy Spirit really is a real person (John 16:13)
11. Hell is literal and eternal (Matt 23:33; Rev 14:11; 20:10; Luke 16:23-31)

### Scriptures to Deal with a Mormon about salvation.

1. Exclusivity of Jesus Christ to salvation (John 14:6; Hos 13:4)
2. You can know that you have eternal life right now based upon the sole authority of the written word of God (1 John 5:11-13)
3. Baptism is not important (1 Cor 1:17)
4. Decide the final authority issue (Rom 3:4; John 17:17; John 8:32,36; Matt 4:4)
5. God has no body, but rather is a spirit (John 4:24)
6. Jesus is God come in the flesh (1 Tim 3:16)
7. God has always been, and always will be - never created (Ps 90:1,2)
8. Only Satan teaches that man can become like God (Gen 3:5; Isa 14:13,14)
9. The blood of Jesus Christ cleanses the sinner from SIN (1 John 1:7)
10. The Gospel is the death, burial and resurrection of Jesus for our sins (1 Cor 15:1-4)
11. The true church of Jesus Christ never disappeared (Matt 16:18)
12. Disregard genealogies and fables (1 Tim 1:4)